

REAG QUARTERLY NEWSLETTER



Welcome to the next installment of the REAG Newsletter. Since our last newsletter, we have welcomed new board members, held a virtual discussion with Spencer Levy, hosted a hospitality roundtable, and watched Bruins continue to make strides with new jobs and promotions.

We look forward to continuing to connect with our fellow Bruins so as always, please contact us and let us know if you have news to share about yourself or a fellow Bruin!

NEW BOARD MEMBERS



[Ryan Buckmaster](#)
Apollo Global Management

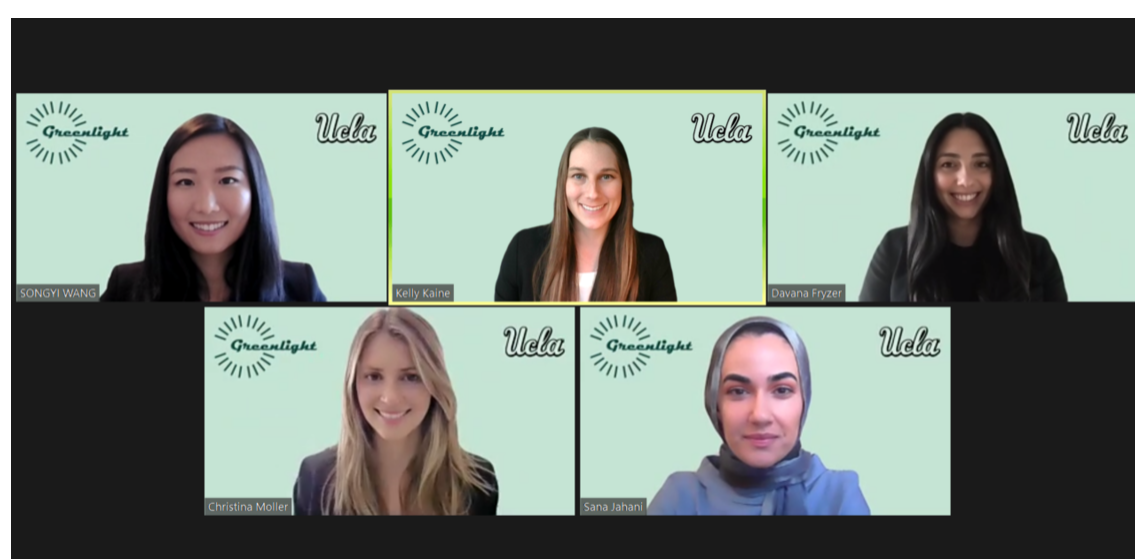


[John Choi](#)
George Smith Partners



[Greg James](#)
Irvine Company

FIRST ALL-FEMALE TEAM BRING HOME THE NAIOP SOCAL SILVER SHOVEL



[Songyi Wang](#), MBA '21; [Kelly Kaine](#), MBA '21; [Davana Linkon-Fryzer](#), MBA '21; [Christina Moller](#), MBA '21; [Sana Jahani](#), M.Arch '21

UCLA took home the coveted Silver Shovel at the 23rd annual NAIOP SoCal USC vs UCLA Real Estate Challenge which was held virtually on March 4. Each year, five-member graduate student teams from the Ziman Center of Real Estate at UCLA's Anderson School of Business and the Lusk Center at USC's Marshall School of Business and Price School of Public Policy compete head-to-head to determine the highest and best use for a unique parcel of land...

[Click Here to Read more.](#)

AllView Real Estate Opens New Office To Serve LA Market

AllView Real Estate, led by [Daniel Gutierrez](#) (MBA '17), announces the grand opening of their new LA office located at the Water Garden Campus in Santa Monica. With over 150 properties across Southern California and \$175M in assets under management, AllView Real Estate is excited to have a permanent presence in LA in order to better deliver the company's property management and investment services to the LA market. Along with AllView's LA grand opening, they've awarded two paid internships to two UCLA undergrads, Connor Wayne and Jonathan Song, to help with marketing and business development for the company.

[Click Here to Read More.](#)

BRUINS FOR HIRE!

Looking for interns? Need to fill a full time position? Hire a Bruin!
Below are the resumes from UCLA Anderson and UCLA undergraduate students.

[Anderson Resume Book](#)
[Undergraduate Resume Book](#)

REAG ROUNDTABLES

Catch up on the latest Hospitality Roundtable from February. Follow up on what our members' were experiencing from the industry after the new year and their outlook as vaccines rolled out.

[Click Here to Read More.](#)

FOCUS ON FACTS



A new podcast from [Eric Sussman](#), an award-winning Adjunct Professor at UCLA's Anderson School of Management that focuses on the intersection of financial markets, real estate, economics, and public policy. [Listen here.](#)

BRUIN NOTES

[Brad Ross](#) (Parkview Financial - MBA '13) accepted a role as Managing Director and Head of Originations for Parkview Financial, working with [Alan Hiller](#) (Parkview Financial - MBA '09).

[Cole Guerin](#) (CBRE - UCLA '14) originated two agency multifamily loans in the Inland Empire with [Peter Kornberg](#) (Gerson - JD '11) as lender's counsel and [Neil Doshi](#) (Banyan Equities - MBA '15) as borrower. [Brien Kelley](#) (Sklar Kirsh - UCLA '96) acted as borrower counsel.

[Alexandra Canigilla](#) (Walker & Dunlop - UCLA '15) completed the sale and financing for Mission Ridge Apartments, a 196-unit multifamily community in Encinitas.

[Robert DeForest](#) (Pinyon Group - UCLA '99, M.A '06, MBA '06) closed on their transit-oriented "Tasman East" development project which will provide 150 affordable units in Santa Clara, CA.

[Chihiro Kurokawa](#) (BlackRiver Equity Partners - MBA'15) sold his 128-unit multifamily asset in Abilene, Texas in Q4 of 2020.

[Axel Guerra](#) (Kisco Senior Living - MBA '15) closed on an acquisition of a senior housing community in Irvine, CA. [Read more here.](#)

[Andy McMullen](#) (NSD Ventures - UCLA '98) closed a 336-unit multifamily acquisition in Winston-Salem this past October.

[Zachary Streit](#) (George Smith Partners) closed \$113MM in loan volume in November and \$100MM in loan volume in December.

Have news to share? Send your professional and personal updates with us!
[Email Peter Saephanh](#)

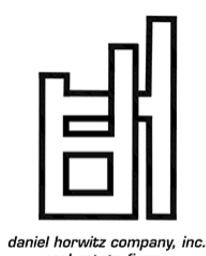
UPCOMING EVENTS

04.29.21 - [Bruin Professionals & REAG Real Estate Tax Strategies with Guy Nicio](#)

05.04.21 - [The Future of Office with Doug Holte & Peter Cassiano](#)

Catch up on our past events [here!](#)

REAG SPONSORS



Think in the next.



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